

Memorandum of Understanding (MOU)

Between

Swayam Siddhi College of Management & Research (SSCMR),
(Bhiwandi, District Thane - 421302)



&

ANKIT MULTITRADE PRIVATE LIMITED, MUMBAI

(B -9, Sai Shivam, Ciba Road, Goregaon East, Mumbai -400063)



This Memorandum of Understanding ["MOU"] is entered into on the 10th day of Feb 2022 by and between Swayam Siddhi College of Management & Research (SSCMR), Bhiwandi and Ankit Multitrade Private Limited, Mumbai in order to minimize the industry-academics gap and provide mutual benefit to each other as per their specific domain expertise.

Brief Introduction of SSCMR:

Swayam Siddhi College of Management & Research(SSCMR), Bhiwandi affiliated to University of Mumbai, Approved by AICTE and Recognized by DTE Govt of Maharashtra , which was established in the year 2006 offering MMS Course of 5 Specialization. From a modest beginning in 2006, the Institute nurtured a dream to become a leading management school. The guiding philosophy of the school throughout has been providing quality management education to meet future corporate challenges. The Institute believes in academic excellence, social responsibility, professional and personal growth of students and faculties.

Brief Introduction of Ankit Multitrade Private Limited, Mumbai

Ankit Multitrade was established in the Year 2007, in the Maharashtra rejoin of India with an objective to provide variety of value added services to the customers.

The Business Activities of the Company comes under division wholesale trade and commission trade, except of motor vehicles and motorcycles and this come under section wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods. The company is having various plans for its growth and development in coming future by opening branches through self-finance and franchise mode.

BACKGROUND OF MOU:

The MOU among aforementioned two parties are intended to create a strong and viable relationship between industry and academics with the help of collaborative activities in the areas of mutual interest, on a basis of equality and reciprocity.

SCOPE & OBJECTIVE OF MOU:

The Scope & objective of collaboration of both the organisations in this Memorandum of Understanding includes the following areas:

1. Developing research projects jointly and avail funding.
2. Exchange of academic/learning information, materials and facilities.
3. Conducting training and consultancy programs as per mutual requirements.





4. Short term company specific training programs.
5. Sponsorship for students projects and activities.
6. Product promotion and process development and sales management.
7. HR Training and development, Recruitment and Training program.
8. Training & consultancy related to business utility softwares, like Advance Excel, Tally etc.
9. Promoting such other activities/programs as mutually agreed from time to time.

DURATION, AMENDMENTS AND TERMINATION OF MOU:

DURATION OF MOU: The MOU shall remain in force for a period of 2 (Two) years from the date of execution unless terminated earlier by either of the parties or by mutual consent at least three months in advance.

TERMINATION: Either of the parties may terminate this MOU by issuing a notice in writing to either part, 3 months in advance.

AMENDMENTS: Any amendment/change to the terms of the MOU shall be valid only if the amendment/change is mutually agreed to and made in writing and executed by the authorized representatives/signatories of both the organizations.

<p>For Swayam Siddhi College of Management & Research (SSCMR):</p> <p><i>[Signature]</i> Director Swayam Siddhi College of Management & Research</p> <p>Dr. Anil Wankar Director Swayam Siddhi College of Management & Research (SSCMR), Bhiwandi, Thane.</p> <p>Date: 11/02/2022 Place: Bhiwandi, Thane 421302</p> 	<p>For Ankit Multitrade Private Limited, Mumbai:</p> <p><i>[Signature]</i> For ANKIT MULTITRADE PVT. LTD.</p> <p>Mr. Narendra Lad HR Manager Ankit Multitrade Private Limited, Mumbai</p> <p>Date: Place: Goregaon (East) Mumbai Mh 400063</p> 
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SWAYAM SIDDHI COLLEGE OF MANAGEMENT & RESEARCH

(Affiliated to University of Mumbai, Approved by AICTE &
Recognised by Govt. of Maharashtra DTE Code : MB 3133)
(An ISO 9001 - 2000 Certified Institute)

Swayam Siddhi Campus, Next to Sai Baba Temple, Near Junction of Thane - Kalyan Bypass,
Upper Thane - 421 302 Maharashtra, India. Tel. No. : +9102522 - 248257 Website : www.sscmmba.in

Ref. No. SSCMR/___/2022-23

Date: 29/10/22

Notice

All MMS – Semester I and II students are hereby informed that guest lecture on

“Merger and Acquisition” is scheduled on Thursday, 05th January, 2023.

The details of the session are as follows:


Date: Thursday, 05th January, 2023

Time: 11:30AM -01:30 PM

Speaker: Mr. Omkar Khandekar

Subject: Merger and Acquisition

All students should note that their attendance is compulsory for above lecture.


Event Coordinator




Director



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Upper Thane - 421 302 Maharashtra, India. Tel. No. : +9102522 - 248257 Website : www.sscmrmba.in

Ref. No.: SSCMR/_____/2022 - 23

Date: 29th December 2022

To,

Mr. Omkar Khandekar,

Senior Associate – PWC (Price Water Cooper),
New York USA.


Sub: Invitation for guest lecture on “Merger and Acquisition”

Dear Sir,

We take immense pleasure in having you as a Guest Speaker for the lecture on **“Merger and Acquisition”** on **Thursday, 05th January 2023 at 11:30 am to 01.30 pm** for our MMS Students.

Please consider this letter as a humble invitation and kindly revert back with a positive response. It would be deeply appreciated.

Thanks & Regards,



Asst. Prof. Sharique Momin
Event-Head (SSCMR)



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Ref. No.: SSCMR/____/2022 - 23

Date: 05th January 2023

To,
Mr. Omkar Khandekar,
Senior Associate – PWC (Price Water Cooper),
New York USA.

Sub: Letter of Appreciation

Dear Sir,

We would like to take this opportunity in expressing our Heartfelt Thanks to you for being the Guest Speaker for the lecture on **"Merger and Acquisition"** on **Thursday, 05th January 2023 at 11:30 am to 01.30 pm** for our MMS Students.

It's a privilege for us -that you took timeout from your busy Schedule and took the session for our students. We will be looking forward to having more of your presence in future.

Thanking you on behalf of the SSCMR Team.

With Warm Regards,





Asst. Prof. Sharique Momin
Event Head (SSCMR)

Photo of of guest lecture on "Merger and Acquisition" held on 05th January 2023



No	Roll No	Name	Signature
1	21091	Kesharwani Jyoti Amrutar	
2	21172	Pranali Thule	
3	21070	Yuvraj Jadhav	
4	21159	Shripathi Pravalika	S. Pravalika
5	21142	Jitendra U. Rathod	
6	21191	Madho Musab	
7	21116	Mitkari Vinay Shankar	
8	21164	Rani Balakishan Siripuram	
9	21099	Madhav Anurag	
10	21002	Adeeb Smita	
11	21227	Rajnish Vishwasrao	
12	21140	Amal U. Rathod	
13	21037	Ranjeet Chavan	
14	21224	Bhushan U. Salunke	
15	21195	Avinash Raut	Avinash
16	21003	Balraj D. Ankam	
17	21085	Rohit Kailas Kamble	
18	21066	Avinash D. Ingle	
19	21051	Sonali P. Chakradar	
20	21223	Nitin T Patkar	
21	21058	Nandini M. Gadi	
22	21096	Chamku Kalyanrao	
23	21155	Sheikh Adnan Abdul Malik	
24	21166	Subham R. Soni	
25	21007	Sameer Anand	
26	21169	AKshata Tambe	
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Swayam Siddhi College of Management & Research

MMS SEM II

Resource Person

Regular

05/01/23

Subject: Merger & Acquisition Faculty: Mr. Omkar Khundekar

No	Roll No	Name	Signature
1	21059	Shubham R. Gudka	Shubham
2	21206	Simrith D. Bhande	Bendy
3	21021	Sakshi B. Bhabal	Dakshi
4	21178	Geetkanta H. Walunj	Daksh
5	21179	Meenal Yadav	Meenal
6	21062	Sandesh H. Hambir	Sandesh
7	21098	Deviashree A. Akita	m. Akita
8	21054	Vidyaashree S. Chodake	Vidyaashree
9	21115	Vidya Pragkash more	Vidya
10	21158	Diksha Shriniketan	Diksha
	21026	Amshika Dhanraj Bhanu	Amshika
12	21114	Arya More	Arya
13	21036	Nikita Chavan	Nikita
14	21101	Vasudha Mahajan	Vasudha
15	21087	Shruti Kasar	Shruti
16	21155	Vrushali Sharda	Vrushali
17	21181	Ansari Nashrah	Nashrah
18	21066	Avinash D. Ingle	Avinash
19	21020	Jiten Bendle	Jiten
20	21048	Nandini Mallesh Gadi	Nandini
21	21051	Sonali Prakash Craikwad	S. Craikwad
22	21223	Nitin T. Patkar	Nitin
23	21096	Shambhu Kulkarni	Shambhu
24	21153	Shailah Adnan Abdul Malik	Shailah
	21186	Akshith Shikhande	Akshith
26	21197	Mahima Sonawane	Mahima
27	21195	Avinash Raut	Avinash
28	21199	Shrawan Gyato	Shrawan
29	21110	Momini Dhan	Momini
30	21218	Amr Phatre	Amr
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Swayam Siddhi College of Management & Research

**MIS SEM II -
Resource Person**

Subject: Human Resource Acquisition Faculty: Mr. Omkar Khundekar Date: 05/01/23

Sr. No	Roll No	Name	Signature
1	22170	Akansha Tiwari	<i>[Signature]</i>
2	22080	Kesharwani Tina	<i>[Signature]</i>
3	22098	Shalini Jaybhav	<i>[Signature]</i>
4	22065	Supriya madhukar Jadhav	<i>[Signature]</i>
5	22027	Bhairi Pranita Santosh	<i>[Signature]</i>
6	22162	Supriya Sutar	<i>[Signature]</i>
7	22122	Diksha Pawar	<i>[Signature]</i>
8	22105	Tanvi V. Mohite	<i>[Signature]</i>
9	22117	Vidya R. Nile	<i>[Signature]</i>
10	22110	Akansha Tejvan Muley	<i>[Signature]</i>
11	22135	Shital Rathod	<i>[Signature]</i>
12	22153	Mansi Shinde	<i>[Signature]</i>
13	22111	Alhi Munde	<i>[Signature]</i>
14	22161	Deepika S. Suryavanshi	<i>[Signature]</i>
15	22147	Shaikh Sarah	<i>[Signature]</i>
16	22011	Zoya Ayub	<i>[Signature]</i>
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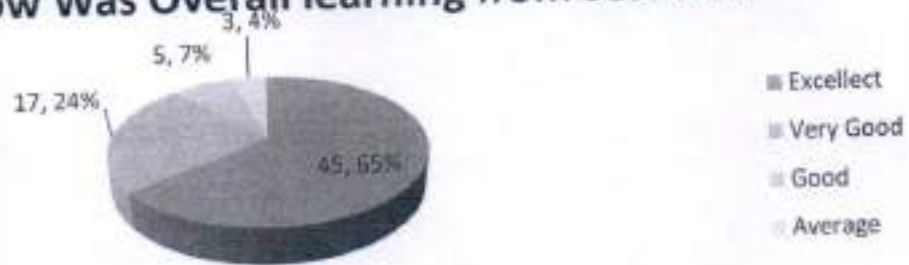


Feedback of Students for "Guest Lecture on Merger and Acquisition"

How do you find the Contents of Session?



How Was Overall learning from session?



How the Programme helped you for Career Development?



How was the resource person in terms of knowledge?



Do you think Such Session should be conducted More?





SWAYAM SIDDHI COLLEGE OF MANAGEMENT & RESEARCH

BHIWANDI

Ref. No. SSCMR/TP/---/

Date: 05/01/23

EMPLOYER/ GUEST SPEAKERS FEEDBACK ANALYSIS REPORT: AY 2022-23

Name of the Firm/ Company: Mr. Omkar Khandekar
Address of the Employer: New York USA (Pricewater Cooper)
Contact details: 9821341136
Name and Designation of the Respondent: Senior Associate

Tick the number that best describes your level of satisfaction at each point given below:

1. Ability to contribute to the goal of the organization:				
Far from Satisfied	Not Satisfied	Satisfied	Happy	<input checked="" type="checkbox"/> Very Happy
2. Planning, organization skills, Communication skills and Soft Skills				
Far from Satisfied	Not Satisfied	Satisfied	Happy	<input checked="" type="checkbox"/> Very Happy
3. Obedience and relationship with seniors, Leadership, Team spirit and Initiative:*				
Far from Satisfied	Not Satisfied	Satisfied	<input checked="" type="checkbox"/> Happy	Very Happy
4. Relationship with peers / subordinates:				
Far from Satisfied	Not Satisfied	Satisfied	Happy	<input checked="" type="checkbox"/> Very Happy
5. Willingness to learn new techniques, adopt new ideas etc.:				
Far from Satisfied	Not Satisfied	Satisfied	<input checked="" type="checkbox"/> Happy	Very Happy
6. Ability to solve workplace problems and Innovativeness, creativity				
Far from Satisfied	Not Satisfied	Satisfied	Happy	<input checked="" type="checkbox"/> Very Happy



7. Respect for values in life & Simplicity and sense of belonging:*				
Far from Satisfied	Not Satisfied	Satisfied	Happy	<input checked="" type="checkbox"/> Very Happy

8. Arrangement and organization of program with required infrastructures:				
Far from Satisfied	Not Satisfied	Satisfied	<input checked="" type="checkbox"/> Happy	Very Happy

Suggestions if any:

Students keen to learn new things, Well planned event. Keep up the good work.
- Thank you

Thanking You for your Valuable Feedback



(Signature)
05/11/23

Analytical Report

"Guest Lecture on Merger and Acquisition"

Sr. No	Particulars	Description
1.	Name of the Activity	Guest Lecture
2.	Type of Activity	Interactive Session
3.	Level of Activity	Swayam Siddhi College of Management and Research
4.	Venue of Activity	Seminar Hall
5.	Day and Date of Activity	Thursday, 05 th January 2023
6.	Resource Person	Mr. Omkar Khandekar, Senior Associate – PWC (Price Water Cooper, New York USA
7.	Title of the Program	Merger and Acquisition
8.	Objective of the Program	<ol style="list-style-type: none">1. To make student understand the concept of Merger and Acquisition with example.2. To explain the process to be followed under Merger and Acquisition3. Terms and Condition to be kept in mind.4. Any other questions from students
9.	Number of Participants:	75 (Including Students and Staff)
10.	Brief Outcome of the program	<ol style="list-style-type: none">1. Concept of Merger and Acquisition was covered with proper example.2. Step by step process was explained and different difficulties faced during documentation.3. Terms and condition to be properly maintained while doing the process.4. Answer to the question was given with suitable example.
11.	Event Committee	Seminar and Event Committee.



S. S. S.
Event Head

ANKIT MULTITRADE PRIVATE LIMITED

B-9, SAI SHIVAM SAIBABA COMPLEX, GOREGAON EAST, MUMBAI-400063

CIN: US1900MH2007PTC176687

Date: 15/8/2022

To,
The Trustee/ Director,
Swayam Siddhi College of Management and Research,
Bhiwandi

Subject: Sanction of Research Fund for Mr. Ujwal Dhokania

Respected Sir,

I am writing on behalf of Ankit MultiTrade Pvt. Ltd. to officially sanction a research fund of Rs. 20,000 to support Mr. Ujwal Dhokania, a distinguished faculty member at Swayam Siddhi College of Management and Research, Bhiwandi. The allocated fund is designated for the purpose of conducting "Power Dynamics In Infrastructure Public-Private Partnerships Financing"

We believe that Mr. Dhokania's expertise and dedication to the subject matter align perfectly with our company's objective of understanding market dynamics through comprehensive consumer insights. The intended research holds significant potential to contribute valuable insights and strategic intelligence vital for our business operations.

The sanctioned fund is intended to cover expenses related to data acquisition, analysis tools, and any additional resources required to ensure the thoroughness and accuracy of the research conducted by Mr. Dhokania.

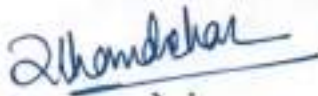
We hold great confidence in Mr. Dhokania's abilities and commitment to delivering insightful findings. Our company is eager to see the outcomes of this research and how it can positively impact our business strategies.

We kindly request that the sanctioned fund of Rs. 20,000 be disbursed to Mr. Ujwal Dhokania at your earliest convenience to facilitate the initiation and progression of the aforementioned research project.

We extend our gratitude to Swayam Siddhi College of Management and Research for supporting this initiative and fostering collaborative endeavors between academia and industry.

Thank you for your attention to this matter.

Warm regards,



Authorized Signatory



CONTACT: 9821141135 Email:paragkhandekar2@gmail.com

ANKIT MULTITRADE PRIVATE LIMITED

B-9, SAI SHIVAM SAIBABA COMPLEX, GOREGAON EAST, MUMBAI-400063

CIN: US1900MH2007PTC176687

Date: 15/8/2022

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We believe that Mr.Momin's expertise and dedication to the subject matter align perfectly with our company's objective of understanding market dynamics through comprehensive consumer insights. The intended research holds significant potential to contribute valuable insights and strategic intelligence vital for our business operations.

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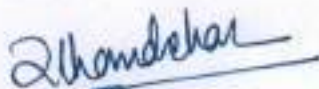
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Authorized Signatory



CONTACT: 9821141135 Email:paragkhandekar2@gmail.com

Date: 9/8/2022

To,
The Trustee/ Director,
Swayam Siddhi College of Management And Research,
Bhiwandi

Subject: Sanction of Research Fund for Dr. G. S. Shikhare

Respected Sir,

I am writing on behalf of Ankit Multitrade Pvt Ltd. to officially sanction a research fund of Rs. 20,000 to support Dr. G. S. Shikhare , a distinguished faculty member at Swayam Siddhi College of Management and Research, Bhiwandi. The allocated fund is designated for the purpose of conducting **"Analyzing The Economic Feasibility Of Business Models In The Circular Economy: Sustainable Practices And Profitability."**

We believe that Dr.Shikhare's expertise and dedication to the subject matter align perfectly with our company's objective of understanding market dynamics through comprehensive consumer insights. The intended research holds significant potential to contribute valuable insights and strategic intelligence vital for our business operations.

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Thank you for your attention to this matter.

Warm regards,

For bluesys Computech Pvt. Ltd.
(CIN: U72900MH2017PTC200987)



[Signature]
Director

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ANKIT MULTITRADE PRIVATE LIMITED

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CIN: US1900MH2007PTC176687

Date: 15/8/2022

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Subject: Sanction of Research Fund for Mr. Ujwal Dhokania

Respected Sir,

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We believe that Mr. Dhokania's expertise and dedication to the subject matter align perfectly with our company's objective of understanding market dynamics through comprehensive consumer insights. The intended research holds significant potential to contribute valuable insights and strategic intelligence vital for our business operations.

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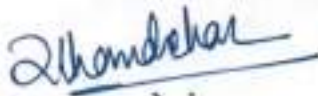
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Authorized Signatory



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We believe that Mr.Momin's expertise and dedication to the subject matter align perfectly with our company's objective of understanding market dynamics through comprehensive consumer insights. The intended research holds significant potential to contribute valuable insights and strategic intelligence vital for our business operations.

The sanctioned fund is intended to cover expenses related to data acquisition, analysis tools, and any additional resources required to ensure the thoroughness and accuracy of the research conducted by Mr.Momin.

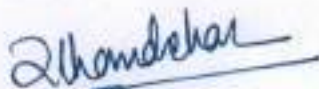
We hold great confidence in Mr.Momin's abilities and commitment to delivering insightful findings. Our company is eager to see the outcomes of this research and how it can positively impact our business strategies.

We kindly request that the sanctioned fund of Rs. 20,000 be disbursed to Mr. Sharique Momin at your earliest convenience to facilitate the initiation and progression of the aforementioned research project.

We extend our gratitude to Swayam Siddhi College of Management and Research for supporting this initiative and fostering collaborative endeavors between academia and industry.

Thank you for your attention to this matter.

Warm regards,



Authorized Signatory



CONTACT: 9821141135 Email:paragkhandekar2@gmail.com